



2015

LED Online Application Instruction Manual



BUSINESS IS GOOD FOR WEST VIRGINIA - AND WEST VIRGINIA IS GOOD FOR BUSINESS. BUSINESS IS GOOD FOR WEST VIRGINIA - AND WEST VIRGINIA IS GOOD FOR BUSINESS.

Good for business



Dear Economic Development Colleagues,

It was my pleasure to see many of you at the legislative meeting of the West Virginia Economic Development Council. At this meeting, we noted that Governor Tomblin had just completed his third year in office. In many respects, we were approaching the half-way point of this journey. Therefore, as a coach would address his team at half-time, I took the opportunity to offer a pep talk to the team.

If this were half-time in the big game, I would tell the team: *We're an old school. We've been around the block a few times. For many years, we could never win against a higher ranked team. Some would say, we've never been invited to play in the big leagues. For years, we didn't compete well. Our statistics were miserable in every category.*

Until we realized: *We had to rebuild. We had to focus on fundamentals. We had to accept the fact that it would take time. And patience. And determination. It would be hard, and there would be critics along the way.*

But to be successful, we had to: *Invest in a strategy. Focus. Persevere and keep the faith. Look at each other as a team, rather than competitors. Be nimble and responsive. Persevere and keep the faith.*

During the first half of this game: *We realized it wasn't going to be easy. We have to do more with less. We have to be more creative. We're not the superstars. We're not always the best equipped team on the court. There are still those that think we don't belong.*

However: *We are headed in the right direction and we're winning. We have home court advantages. Our cost of living is lower. Our electric costs are lower. Our employees are consistently loyal. Our credit rating is strong. We're not flashy, but we're winning with good, solid teamwork.*

In closing, my half-time message to the team is: *We must play offense. If we only play defense, we are going to lose. We are going to take shots. Sometimes, we will miss. When we look at each other as a team, rather than competitors, we have resources we didn't have before. Our bench may not be deep, but it's strong. If you play like a team and take the shot...we'll win this game in the second half!*

On the following page, you will find an update on the Local Economic Development (LED) and Certified Development Community (CDC) programs for the Fiscal Year 2015 program year. As indicated above, challenges are a constant; however, this program remains a vital part of our economic development strategy.



As you know, current economic conditions have made it necessary to adjust the budgets of numerous programs and initiatives, and the LED program is no exception. The FY 2015 allocation to the LED program was reduced to \$1,650,000, resulting in an allocation of \$30,000 per county.

As in FY 2014, the online application must be submitted. The LED online application and client management system is part of an initiative to integrate business processes within the Development Office through the development of a State and Federal Economic Development System (SAFEDS). **A complete reference manual and list of Frequently Asked Questions can be found at www.wvdo.org/downloads.**

When fully developed, this system will improve efficiency in the LED program, and more importantly, provide a tool for more efficient management of economic development data.

The SAFEDS system features a Local Economic Development Authority site that will provide a platform for data sharing and assist in the partnership between State and Local economic development professionals. The SAFEDS Local Economic Development Authority Website provides the ability to:

- View company and contact information maintained by WVDO.
- Fulfill retention and expansion visitation reporting requirements.
- Submit the LED Application online.

The deadline for submission of your LED Grant application is at the end of April each year.

When fully developed, the SAFEDS system will also include the CDC certification. We will continue developing the system throughout the year. **For the current program year, it remains necessary to complete the CDC Certification through the traditional, paper-based process.**

In closing, I wish you great success in the coming year and appreciate your contribution to Team West Virginia. Please do not hesitate to contact me directly if I can assist you in any way.

Sincerely,

J. Keith Burdette
Executive Director
West Virginia Development Office



FREQUENTLY ASKED QUESTIONS (FAQs)

Q: How do I access the SAFEDS – Local EDA Site?

The website address is: <http://SAFEDSLocalEDA.wv.gov>

The first time you access the site, you must register. Click on the word “Register” at the bottom of the page. Fill in all the appropriate boxes on the registration page, then click “Submit.” You will be able to log in after you receive an email approving your new account.

Q: What do I do if I forget my password to the SAFEDS – Local EDA site?

To reset your password click on the “Forgot Password” link located at the bottom of the page, when prompted, enter your username (e-mail) and click submit. You will be prompted to provide an answer for the security question you provided upon registering. Once you have successfully answered your security question, you will receive an email with a new password.

Q: How do I change my password to the SAFEDS – Local EDA site?

After you have successfully logged into the SAFEDS – Local EDA site, navigate to the top right hand corner of the web page and click the option “Change Password.” When prompted, enter your current password and your new password in the required fields. Passwords must be at least seven (7) characters long with at least one (1) number and one (1) symbol.

Q: Who do I call if I have questions or issues regarding SAFEDS – Local EDA Site?

OT Service Desk	servicedesk@wv.gov	304-558-9966
Kevin Meadows	Kevin.M.Meadows@wv.gov	304-957-2055
Kelly Workman	Kelly.A.Workman@wv.gov	304-957-2077

Q: What is the graphic image at the bottom of the login page?

At the bottom of the login page, you will see a CAPTCHA (Completely Automated Public Turing test to tell Computers and Humans Apart). This is a graphic image with a series of distorted letters on an equally distorted or multicolored background. The purpose of a CAPTCHA is to protect the site from spammers and hackers attempting to create automated free accounts. Additionally, by having a CAPTCHA on your login screen, automated hackers will not be able to log in using your username and password.

Q: What browser may I use with SAFEDS – Local EDA Site?

The SAFEDS – Local Economic Development Authority site is compatible with all versions of Internet Explorer, Firefox and Safari.

Q: How do I submit the CDC Certification application?

The CDC component will be added to the SAFEDS system. However, at this time, the CDC certification process remains paper-based. Therefore, you must submit the certification through the traditional, paper-based method until further notice.

Q: Will I be able to view SAFEDS – Local EDA Site with my iPad, iPhone or Android device?

Your mobile device may be used in a limited capacity to view the information on this site. (Currently, you may not upload files with your mobile device.)

Q: What features and enhancements are planned for the future of the SAFEDS – Local EDA Site?

The ability for the Local EDA to enter and track their companies and contacts online was incorporated on June 1, 2013. Further enhancements within the SAFEDS – Local EDA site will allow for improved efficiency and communication between the Local EDA and the West Virginia Development Office (WVDO).

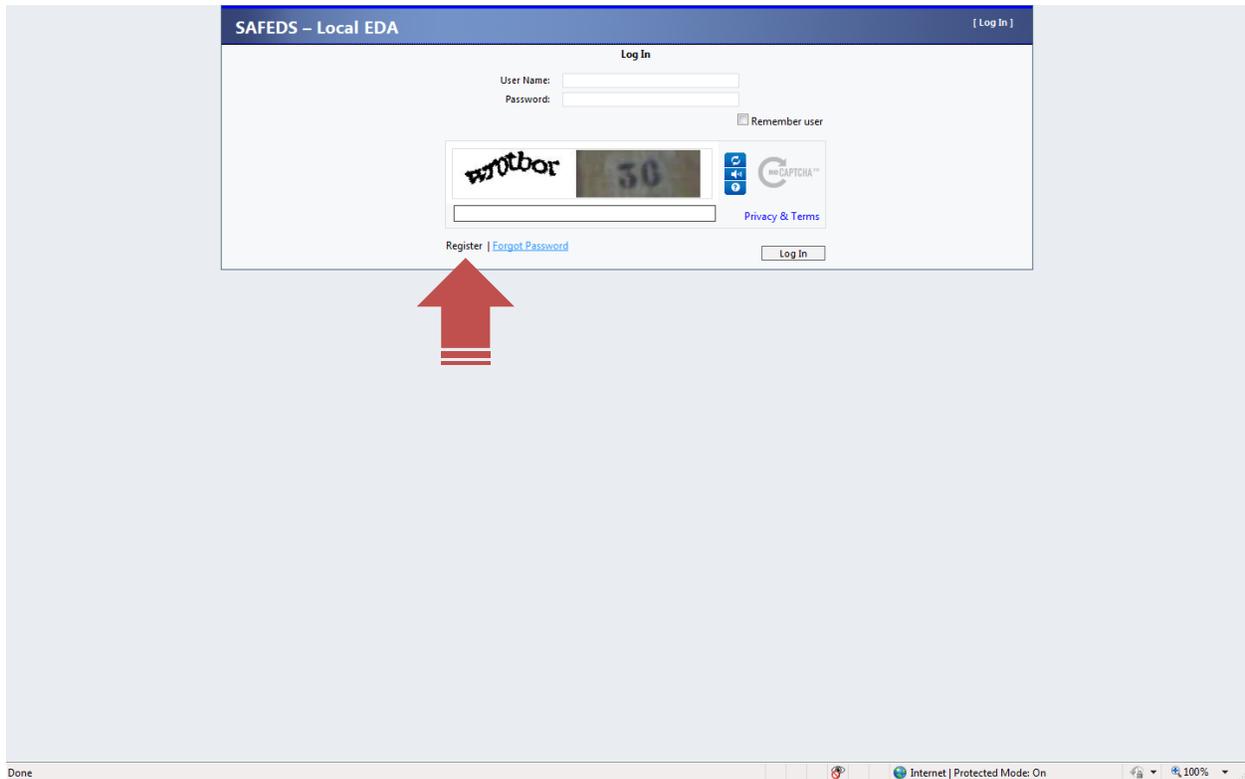
Q: How do I submit suggested improvement for the SAFEDS – Local Economic Development Authority site?

You may e-mail any suggestions for the SAFEDS – Local EDA site to Kevin Meadows.

Kevin Meadows

Kevin.M.Meadows@wv.gov 304-957-2055

Login Page



1. Above is the page you will see after entering the following URL: <http://safedslocaleda.wv.gov>.
2. Before using the site, you must register. **Click** on the word **Register**.

Registration Screen

SAFEDS – Local EDA [Log In]

Sign Up for Your New Account

First Name *

Middle Name

Last Name *

Local EDA *

Alliance

Counties *

User Name (Email Address) *

Password *

Confirm Password *

Security Question *

Security Answer *

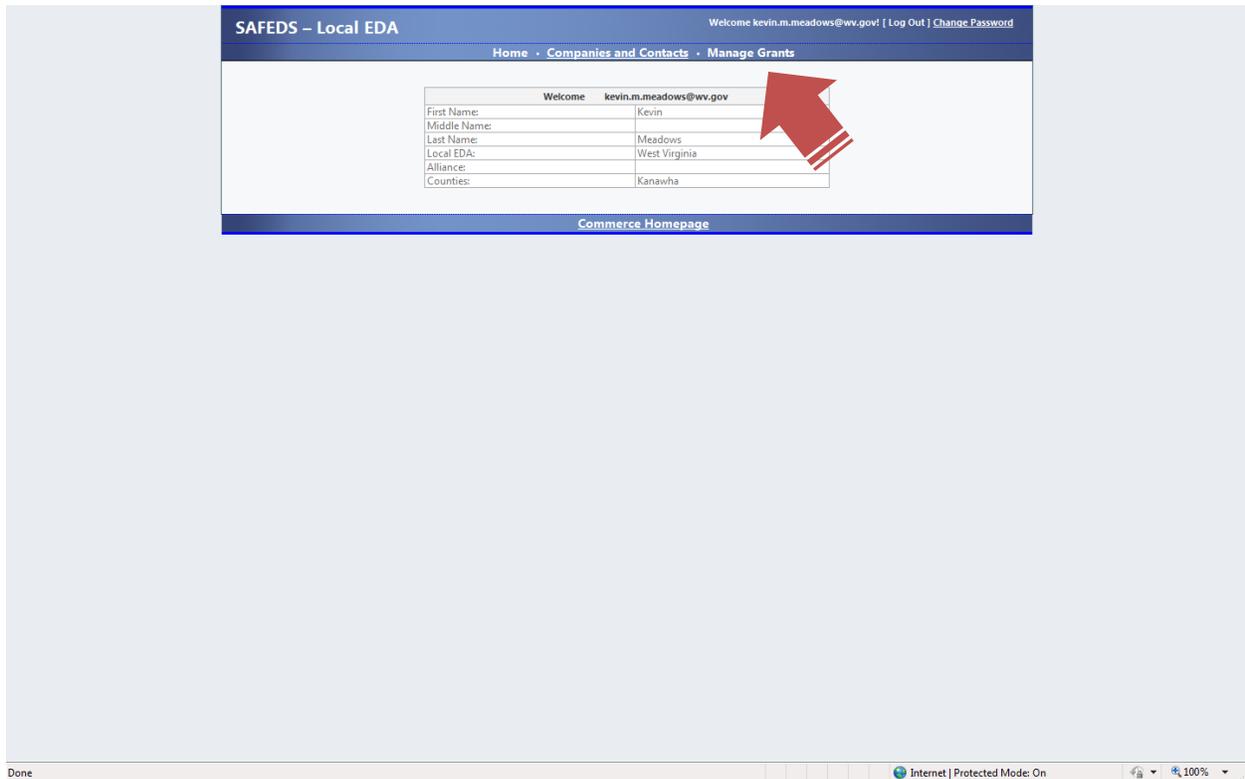
stream arkSage reCAPTCHA

Privacy & Terms

Submit

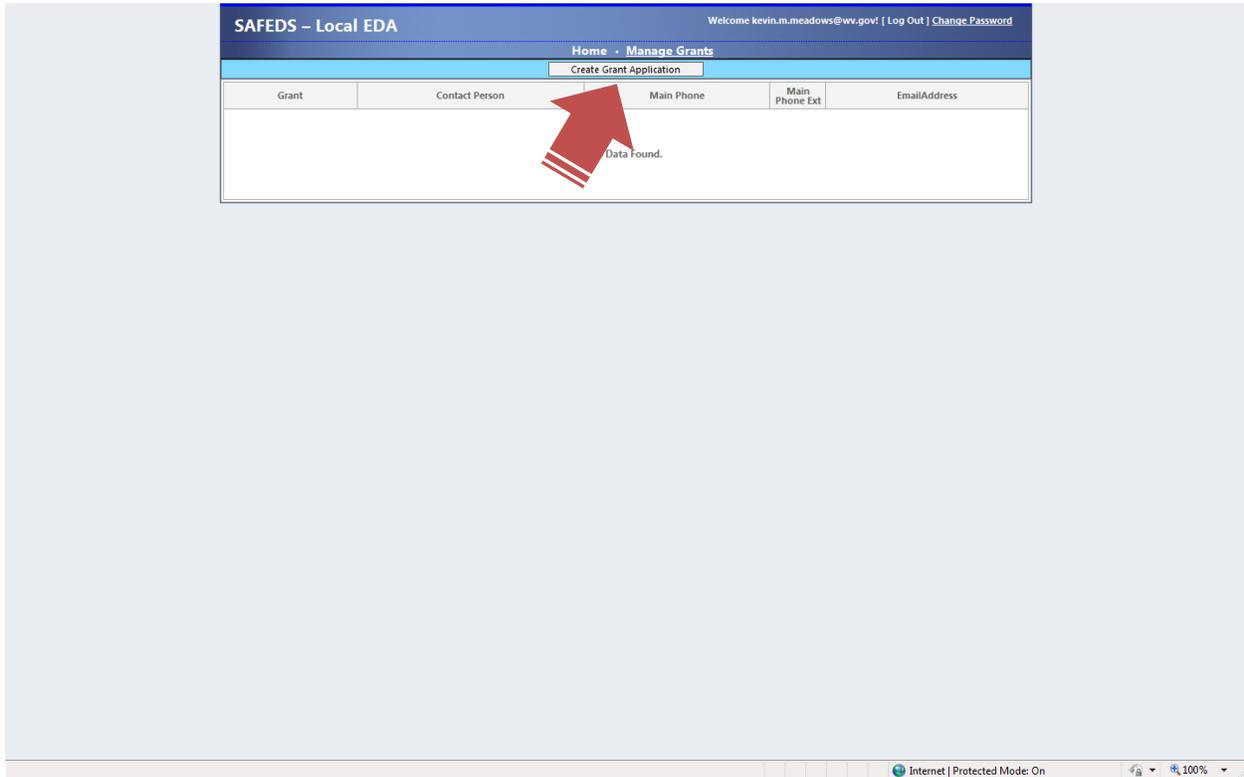
1. Fill in all the requested information on the registration page and **click Submit**.
*You can create your own security question and answer.
2. After submission and approval of your information, you will receive an account approval e-mail.
3. You are now an authorized user of the system and may log into SAFEDS – Local EDA site.

Home Page



1. Once you have successfully logged in, you will be presented with the screen above. This is considered your home screen.
2. To begin a new application, click the **Manage Grants** link at the top of the page.

Initial Application Page



1. After clicking the **Manage Grants** link on the previous page, you will see this page.
2. Click the **Create Grant Application** button to begin a new online application.

Create a Grant Application Page – Confirm Entry

The screenshot shows a web application interface for creating a grant application. On the left is a navigation menu with categories like General Info, Address Info, Site/Building Inventory, etc. The main content area is divided into several sections, each with an 'Add' button and a table of existing entries. A red arrow labeled '1' points to the 'Professional Development Form' section, which contains a table with one entry: 'WeTrain' for 'Improving Economics' attended on '5/5/2013 12:00:00 AM'. Another red arrow labeled '2' points to the 'Industrial Building Form' section, which contains a table with one entry: 'Building 1' in 'Charleston' county.

Name	CourseAttended	DateAttended
WeTrain	Improving Economics	5/5/2013 12:00:00 AM

Name	City	County
Building 1	Charleston	20

Name	City	County
Pocahontas Industrial Park	Marlinton	1

1. After returning to the Update Grant Application page, scroll to the Professional Development Form and confirm the document is listed in the box.
2. You are ready to move on to the Industrial Building Form. Click **Add**.

Industrial Site Form Continued – Save

The screenshot shows a web-based form for an industrial site. On the left is a vertical navigation menu with the following items: Location, Size, Transportation, Utilities, Sale/Lease, Contact, Tax Information, Environmental Comments, and Remarks. The main form area is divided into several sections, each with a dropdown arrow: Owner, Tax Information, Environmental Comments, and Remarks. The Owner section includes fields for Name, Company, Address (Line 1, Line 2, Line 3), City, State (set to West Virginia), Zip Code, Phone, Mobile, Fax, and Email. The Tax Information section includes District and Map & Parcel Numbers. The Environmental Comments and Remarks sections each have a large text area with a scroll bar. At the bottom of the form, there are two buttons: 'Save' and 'Close'. A large red arrow points from the left towards the 'Save' button. The browser's address bar at the bottom shows 'Internet | Protected Mode: On' and a zoom level of 100%.

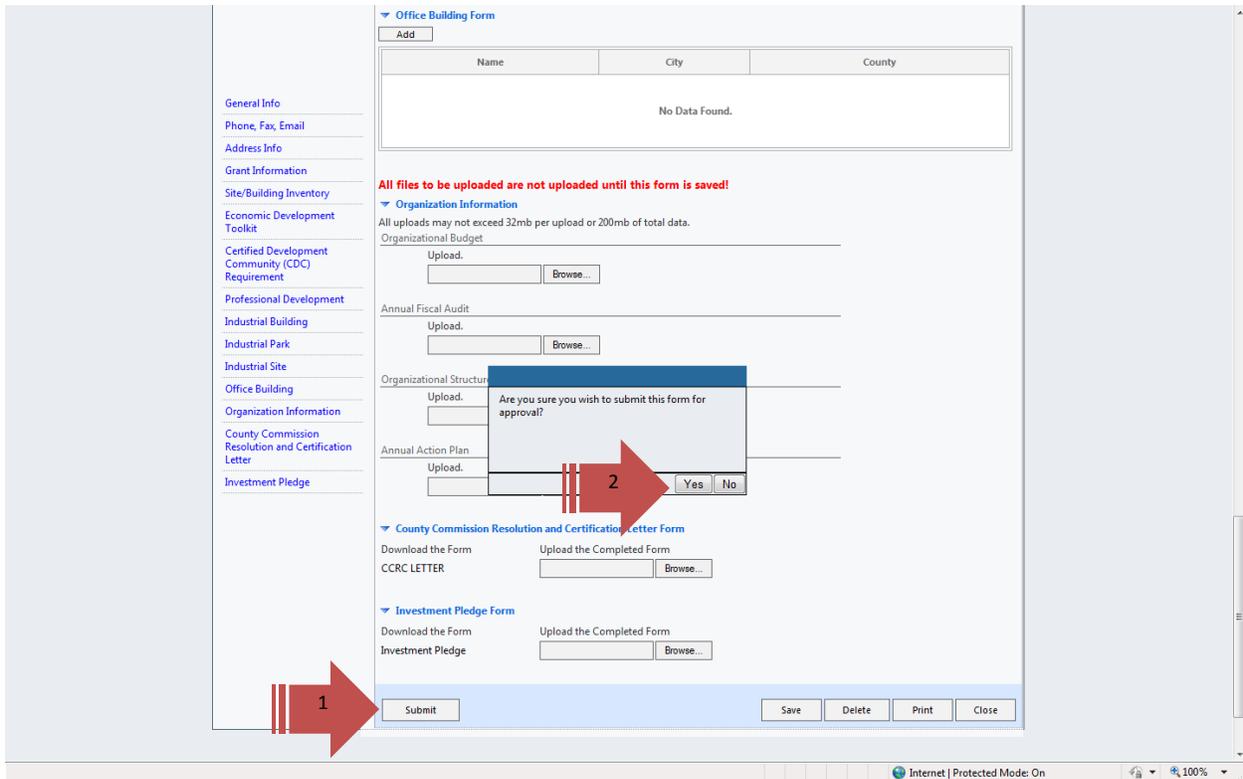
1. After all information has been entered, click the **Save** button.

Office Building Form Continued – Save

The screenshot shows a web-based form for an office building. On the left is a vertical navigation menu with the following items: Location, Size, Specifications, Utilities, For Sale/Lease, Contact Information, Owner Information, Tax Information, Environmental Comments, and Remarks. The main form area is divided into several sections, each with a dropdown arrow: Owner (with a sub-note: "Enter Zip Code as 5 or 9 digit type."), Tax Information, Environmental Comments, and Remarks. Each section contains various input fields: Owner (Name, Company, Address lines 1-3, City, State, Zip Code, Phone, Mobile, Fax, Email, Website); Tax Information (District, Map & Parcel Numbers); Environmental Comments (a large text area); and Remarks (a large text area). At the bottom right of the form, there are two buttons: "Save" and "Close". A large red arrow points from the left towards the "Save" button. The browser's address bar at the bottom shows "Internet | Protected Mode: On" and a zoom level of "100%".

1. After all information has been entered, click the **Save** button.

Submitting Application



1. To submit the application, click **Submit**.
2. When prompted to confirm the submission, click **Yes**.

Return to Companies and Contacts Page – Update

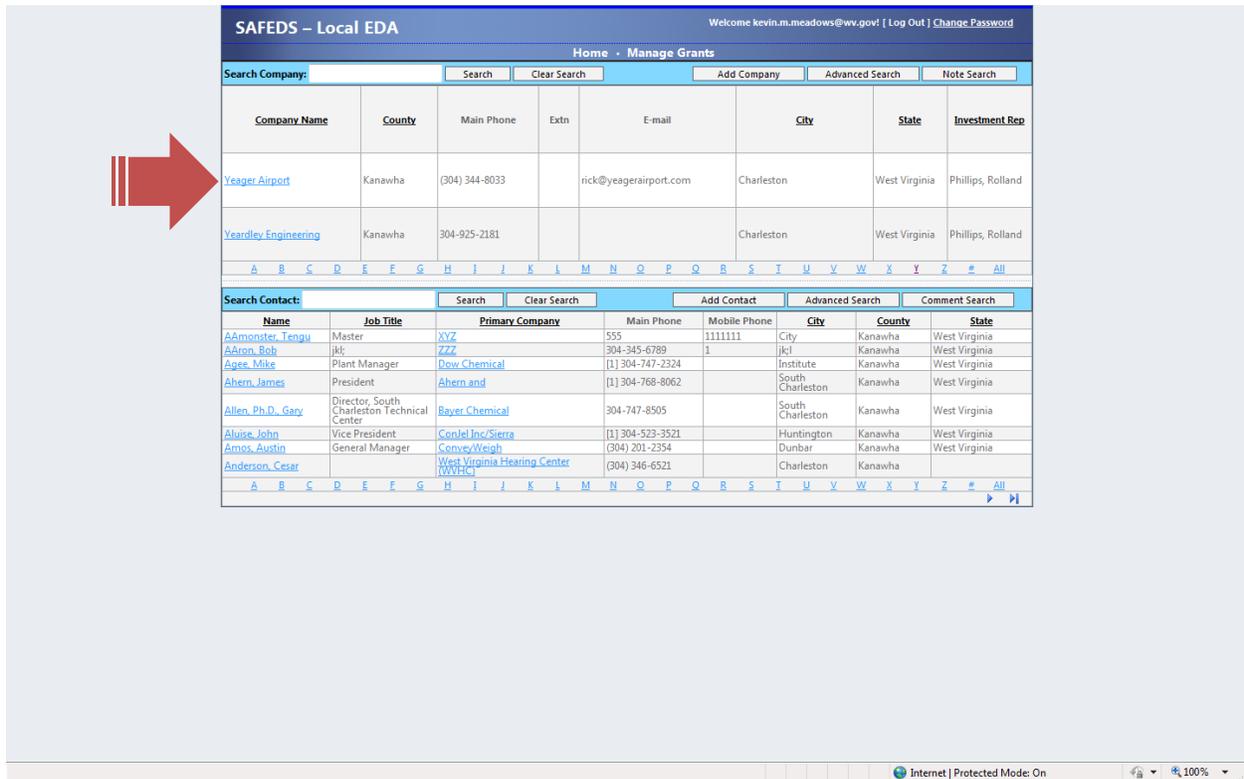
The screenshot displays the 'SAFEDS – Local EDA' interface. At the top, it says 'Welcome kevin.m.meadows@wv.gov! [Log Out] Change Password'. Below this is a navigation bar with 'Home', 'Companies and Contacts', and 'Manage Grants'. The main content area is split into two sections:

- Search Company:** This section has a search input field, a 'Search' button, and a 'Clear Search' button. Below the search area is a table with columns: Company Name, County, Main Phone, Extn, Email, City, State, and Investment Rep. A yellow arrow labeled '12' points to the 'Search' button. A red arrow labeled '2' points to the search input field. At the bottom of this table are alphabetical navigation letters (A-Z) and a right arrow button. A red arrow labeled '3' points to these letters.
- Search Contact:** This section has a search input field, a 'Search' button, and a 'Clear Search' button. Below the search area is a table with columns: Name, Job Title, Primary Company, Main Phone, Mobile Phone, City, County, and State. A red arrow labeled '3' points to the search input field. At the bottom of this table are alphabetical navigation letters (A-Z) and a right arrow button. A red arrow labeled '4' points to the right arrow button.

The browser's status bar at the bottom shows 'Done', 'Internet | Protected Mode: On', and a zoom level of 100%.

1. To update Retention and Expansion Notes, click on the Companies and Contacts link at the top of any screen.
2. To search, enter the Company or Contact name in the box provided and click the **Search** button.
3. The Company or Contact may also be found alphabetically by clicking one of the corresponding letters.
4. To scroll through the results, click the right arrow button.

Retention and Expansion Notes Update – Select Company



The screenshot shows the SAFEDS – Local EDA website interface. At the top, there is a navigation bar with 'Home' and 'Manage Grants'. Below this is a search section for companies with buttons for 'Search', 'Clear Search', 'Add Company', 'Advanced Search', and 'Note Search'. The main content area displays two tables. The first table lists companies with columns for Company Name, County, Main Phone, Extn, E-mail, City, State, and Investment Rep. A red arrow points to the 'Company Name' column. The second table lists contacts with columns for Name, Job Title, Primary Company, Main Phone, Mobile Phone, City, County, and State. The browser's address bar at the bottom shows 'Internet | Protected Mode: On' and a zoom level of 100%.

Company Name	County	Main Phone	Extn	E-mail	City	State	Investment Rep
Yeager Airport	Kanawha	(304) 344-8033		rick@yeagerairport.com	Charleston	West Virginia	Phillips, Rolland
Yeardeley Engineering	Kanawha	304-925-2181			Charleston	West Virginia	Phillips, Rolland

Name	Job Title	Primary Company	Main Phone	Mobile Phone	City	County	State
Amonites, Tengy	Master	XYZ	555	1111111	City	Kanawha	West Virginia
Aron, Rob	jk:	ZZZ	304-345-6789	1	jk:	Kanawha	West Virginia
Ages, Mike	Plant Manager	Dow Chemical	[1] 304-747-2324		Institute	Kanawha	West Virginia
Ahern, James	President	Ahern and	[1] 304-768-8062		South Charleston	Kanawha	West Virginia
Allen, Ph.D., Gary	Director, South Charleston Technical Center	Bayer Chemical	304-747-8505		South Charleston	Kanawha	West Virginia
Aluise, John	Vice President	ConJel Inc/Sierra	[1] 304-923-3521		Huntington	Kanawha	West Virginia
Ames, Austin	General Manager	Convey/Weigh	(304) 201-2354		Dunbar	Kanawha	West Virginia
Anderson, Cesar		West Virginia Hearing Center (WVHC)	(304) 346-6521		Charleston	Kanawha	

1. Select your company by clicking on the **Name** of the company.
